

GPSitec Corporate Overview

GPS IT Solutions work with small to medium sized enterprises (SME's)¹ assisting them across part or all aspects of selecting, implementing and successfully operating business software applications.

The two software manufacturers that GPS represent are Sage and SAP.

The Sage applications GPS sell, consult on and support are: - ACCPAC an Enterprise Resource Product (ERP) covering financial modules such as General ledger, consolidations, inter-company and sub ledger accounts software, logistics – warehouse, inventory, lot and serial tracking, bin management, bill of material, M R P, master production scheduling, and sales order entry. GPS specialize in a number of the speciality Sage products such as Project Job Cost, Service Management and e.Commerce.

GPS sells, consults and services SAP B1 a powerful all in one best of suite application for the SME market space. SAP B1 offers companies a logical step up from MYOB, Quicken and similar entry level packages they have outgrown.

Whilst Sage and SAP B1 have generic appeal across all types of businesses and industries SAP B1 has in particular, a number of features that will appeal to wholesalers.

Sage ACCPAC has great strengths in the accounting modules and stands out with regard to interfacing with other applications to form an end to end integrated business system.

Sage ACCPAC and SAP B1

Sage ACCPAC's CRM offer is a best of breed application that operates stand-alone or fully integrated to the ACCPAC ERP system.

For companies who require powerful collaborative computing with a sales and marketing edge Sage CRM is the perfect partner.

Both Sage ACCPAC and SAP B1 include powerful business Intelligence tools empowering clients with the ability to interrogate data and display information that permits staff and management to operate effectively and efficiently on accurate timely information.

GPS product certified and business savvy consultants provide companies with the skills and knowledge to leverage the capabilities inside the business applications.

Our product expertise combined with project and people skills deliver companies business systems that deliver returns that are significant and long lasting.

The GPS services incorporate improving transactional flows and business processes through the use of appropriate business software. Where appropriate we help draw together business software with CRM, Microsoft productivity tools such as Excel, Word and Outlook and speciality systems to create powerful integrated systems that assist companies achieve a competitive industry standing.

The GPS philosophy is to build business systems upon solid foundations and as such GPS offers services that focus strongly on ensuring the suitability of either SAP B1 or Sage ACCPAC for our

¹ Broadly defined as businesses with between 2 – 150 application users

prospective clients. Once an application is confirmed as suitable further effort is spent configuring the various aspects of the software to produce the required business outcomes. GPS then provides tuition so our clients can maximize their internal application knowledge with a view to both managing the system on a day to day basis and to reducing reliance on 3rd party support services.

GPS provides advice and services to extract data from existing systems to avoid loss of business knowledge and down time that would otherwise occur during a system change over.

GPS also assist companies create custom forms, documents and reports that best serve the business.

The software sold by GPS includes a software maintenance component that is designed to maintain the relevance of the software to the business and to ensure that companies can enjoy new capabilities released by Sage and SAP from time to time.

GPS offer **HELP Desk services** so companies can avoid unnecessary system down time. GPS consultants are also available to provide onsite service and support, post project sign off, for technical, training, report writing or system expansion reasons.

Payroll & HR

GPS partner with Sage MicrOpay to sell and support market leading Sage MicrOpay Meridian payroll and HR software and MicrOpay WageEasy.

Each of these Payroll and HR application has particular capabilities that suit different industries and company types. GPS and MicrOpay will assist you select the most appropriate application for your business

Specialties

GPS supports a wide variety of businesses using SAP B1 and Sage ACCPAC across a diverse range of industries and helps these businesses compete and prosper.

GPS is the exclusive Australian Agent for LBMX, software designed specifically for cooperatives, chains, franchisees and buying groups where royalties, rebates, special pricing, document exchange and a raft of other related transactions need tracking and where electronic trading capabilities are required to support the business model.

EDI – GPS sell and support Flow EDI software for advanced electronic trade.

GPS also focus heavily on helping business access and report on their data at a sales, accounts and financial level.

Sage and SAP have established market share in the generic SME wholesale trade sector, the not for profit market space, in golf clubs and sports clubs, project job cost and professional services space and Web based e.Commerce businesses to name but a few industries.

GPS understands the importance SME's attach to the selection and operation of an appropriate business system. Our services will assist SME's introduce and run IT systems that help not hinder grow prospects.

For further details contact Ian Hill at GPS IT Solutions on

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